



众安集团  
ZHONG AN GROUP

ZHONG AN GROUP LIMITED

眾安集團有限公司

(股份代號 Stock Code : 00672.HK)

## Corporate Newsletter (Issue No.3 of 2022)

### Stock Information

**Stock Code:**  
**0672.HK**

**Closing Price:**  
**HK\$0.21\***

**52-Week Range:**  
**HK\$0.191 ~ 0.335**

**Market Capitalization:**  
**HK\$1.184billion\***

**Shares Outstanding:**  
**5.636 billion**

**Listing Date:**  
**13 November, 2007**

\*Statistics collected as of  
30 September, 2022

### News Updates



### » Newly acquired land parcels (January to September 2022)

- As of 30 September 2022, the accumulated contracted sales amount of Zhong An Group was approximately RMB9.64 billion, corresponding to the contracted sales area of 539,000 sq.m.. The average contracted sales price during the period was approximately RMB17,868 per sq.m..
- As of 30 September 2022, Zhong An Group acquired 7 land parcels in total during the period, with a site area of 247,000 sq.m. and a planned GFA of approximately 524,000 sq.m.. The total cost of the land parcels was approximately RMB4.88 billion, and the total saleable resource was approximately RMB10.5 billion. The Group had no newly acquired land parcels during the third quarter.

*(Note: All figures in this newsletter are audited.)*

- On 25 August 2022, the board of directors of Zhong An Group was pleased to announce the interim results. Despite the great downward pressure of the industry, the Group still maintained a strong growth momentum. In the period under review, the Group achieved a revenue of RMB5.08 billion, representing an increase of 156.2% year-on-year; The gross profit was approximately RMB1.726 billion, representing a year-on-year increase of 174.7%, and the profit was RMB70.23 million, representing a year-on-year increase of 106.5%. The gross profit margin was 34.0%, representing an increase of 2.3 percentage points over the same period last year, and continued to maintain the high level of the industry. The three red lines have always remained "green". In the period under review, the Group obtained 7 land parcels with a total GFA of approximately 0.524 million sq.m. at an average land cost of approximately RMB9,323 per sq.m.

Contacts Investor Relations Team of Zhong An Group Limited

Phone: 852-2877 6991 Fax: 852-2877 6990 Email: ir@zafc.com



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### ➤ Broker Research Report



- On 10 October 2022, Zhong An Group received a research report issued by Founder Securities (Hong Kong). The report stated that Zhong An Group is a leading real estate developer in the Yangtze River Delta region of China and is ranked among the top 10 real estate development companies in Zhejiang Province in 2022. The Company is financially sound and disciplined, with reasonable land costs and an ample land bank to provide a solid foundation for its long-term growth. Since last year, the Company has adopted a counter-cyclical strategy and actively expanded its land bank. At present, the land reserve has reached 10.44 million sq.m., 87% of which was distributed in the Yangtze River Delta, providing a guarantee for future sales and inventory reduction. According to the report, Zhong An is deeply rooted in Zhejiang, and can flexibly develop and respond to market changes by virtue of its local advantages during the market downward cycle.

### ➤ New Projects Express



- On 1 October 2022, the marketing centre and model unit of Zhong An · Chuyue Mansion ( 滢玥府 ), a project of Zhong An Group in Hangzhou, Zhejiang Province, was launched, attracting many visitors. Located in Xiaoshan Times Elevated South City, Hangzhou, the project mainly comprises finely-decorated residences with a floor area of approximately 95-123m<sup>2</sup>, enjoying great river view, convenient transportation and comprehensive facilities.



- On 1 October 2022, the marketing centre and model apartment of Zhong An · Zecuiju ( 泽翠居 ), a project of Zhong An Group in Hangzhou, Zhejiang Province, was launched. The project is located in Bin'nan New Town, the core in the south of Hangzhou, with convenient transportation and comprehensive facilities. The project mainly consists of 89-98m<sup>2</sup> of finely-decorated residences, with an all-age ecological landscape of "one lake, one ring and four gardens" and five public enjoyment spaces.



- On 12 October 2022, the model unit of Lan He Yun fu ( 岚荷芸府 ), a project of Zhong An Group in Hangzhou, Zhejiang Province, was officially launched. Conveniently located in Xihu District, Hangzhou, the project boasts approximately 15,000m<sup>2</sup> of landscaped gardens. The main architectural house types along the riverfront landscape belt are designed by famous masters. The project mainly contains luxurious large house types with a floor area of approximately 125-163 m<sup>2</sup>, which are rare in Xihu District with double gardens inside and outside and high-class improved residences.

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### ➤ Honors & Others



- On 2 September 2022, the 7th Zhejiang Charity Conference was held by the CPC Zhejiang Province Committee and the People's Government of Zhejiang Province. Zhong An Group was awarded the "Zhejiang Charity Award (Institutional Donation Award)" for its high sense of social responsibility and public welfare participation. This award is the highest award in the field of public welfare and charity in Zhejiang established by the People's Government of Zhejiang Province, in recognition of the outstanding contribution made by Zhong An Group in the field of public welfare and charity, such as protesting against disasters, helping the poor and needy, helping the disabled and orphans, and providing medical aid for students.
- In September 2022, at two industry summit forums, Zhong An Group was awarded the "2022 TOP10 Valuable Brand of Yangtze River Delta Urban Agglomeration Real Estate Companies" by the China Index Academy for its continuous breakthrough in value creativity and brand influence.
- It was also awarded the "2022 Top 100 Valuable Brand of China Real Estate Enterprises" issued by EH Consulting.

## Company Profile

Zhong An Group Limited, the leading real estate developer in Yangtze River Delta region, focuses on the development of mid- to-high-end residential and urban complexes while values the diverse development and is involved in various investments such as property investments, property management and special services. Since its establishment in 1997, the Group has focused on the market in Yangtze River Delta region and has been rewarded a strong brand advantage in the region.

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